



Journal of Applied Economics

ISSN: 1514-0326 (Print) 1667-6726 (Online) Journal homepage: www.tandfonline.com/journals/recs20

Merchandise exports and economic growth: multivariate time series analysis for the United Arab Emirates

Athanasia S. Kalaitzi & Trevor W. Chamberlain

To cite this article: Athanasia S. Kalaitzi & Trevor W. Chamberlain (2020) Merchandise exports and economic growth: multivariate time series analysis for the United Arab Emirates, Journal of Applied Economics, 23:1, 163-182, DOI: <u>10.1080/15140326.2020.1722384</u>

To link to this article: https://doi.org/10.1080/15140326.2020.1722384

© 2020 The Author(s). Published by Informa UK Limited, trading as Taylor & Francis Group.



Published online: 23 Feb 2020.

ك

Submit your article to this journal \square

Article views: 5443



View related articles 🗹

🕨 View Crossmark data 🗹



Citing articles: 17 View citing articles 🖸

RESEARCH ARTICLE

OPEN ACCESS Check for updates

Routledge

Taylor & Francis Group

Merchandise exports and economic growth: multivariate time series analysis for the United Arab Emirates

Athanasia S. Kalaitzi^{a,b} and Trevor W. Chamberlain^c

^aLondon School of Economics and Political Science, Middle East Centre, London, UK; ^bSchool of Business and Management, Queen Mary University of London, London, UK; ^cDeGroote School of Business, McMaster University, Hamilton, Ontario, Canada

ABSTRACT

This paper examines the validity of the export-led growth (ELG) hypothesis in the United Arab Emirates (UAE) over the period 1975-2012, using a neoclassical production function augmented with merchandise exports and imports of goods and services. The study applies the Johansen cointegration technique and dynamic ordinary least squares (DOLS) regression to confirm the existence of a long-run relationship between exports and economic growth, while the multivariate Granger causality test is applied to examine the direction of the short-run causality. In addition, the existence of long-run causality is investigated by applying a modified version of the Wald test in an augmented vector autoregressive model. The Johansen test and DOLS results confirm the existence of a long-run relationship between exports and economic growth. In addition, the study provides evidence to support the validity of the ELG hypothesis in the short-run, while no long-run causality is found to exist.

ARTICLE HISTORY

Received 6 January 2019 Accepted 21 January 2020

KEYWORDS Exports: economic growth: UAE; Granger causality

1. Introduction

The relationship between exports and economic growth is a central theme in the discourse among economists trying to explain differences in the rate of economic growth between countries. The growth of exports increases technological innovation, responds to foreign demand and, also, increases the inflows of foreign exchange, which leads to greater capacity utilization and economic growth. Export-led growth is a strategy favoured by governments to enhance economic growth, but is the export-led growth (ELG) hypothesis valid in the case of the United Arab Emirates (UAE)?

The UAE has achieved strong economic growth and significant export expansion over the last three decades. By 2012, the gross domestic product of the UAE had increased 25 times compared with its 1975 level, an average annual growth rate of 10% (World Development Indicators, World Bank). In the 3 years following the global financial crisis of 2008–2009, the UAE's GDP increased by 51%, with an average annual growth rate of approximately 15%, when the global average annual GDP growth rate was estimated at about 3% (World Development Indicators, World Bank).

This is an Open Access article distributed under the terms of the Creative Commons Attribution License (http://creativecommons.org/licenses/ by/4.0/), which permits unrestricted use, distribution, and reproduction in any medium, provided the original work is properly cited.

CONTACT Athanasia S. Kalaitzi 🖾 a.kalaitzi@lse.ac.uk 📼 London School of Economics and Political Science, Middle East Centre, London WC2A 2AZ, UK

^{© 2020} The Author(s). Published by Informa UK Limited, trading as Taylor & Francis Group.

In 2012 the UAE was ranked seventeenth among the leading exporters in world merchandise trade (International Trade Statistics, WTO, 2013). The value of UAE merchandise exports in 2012 was US\$300 billion, with an average annual growth rate of 12.6% for the period 1975–2012. During the period 1975–2001, the growth of merchandise exports averaged 5.7%, while the average annual growth rate from 2002 to 2012 was about 19%. Whether merchandise exports cause economic growth in the short-run and in the long-run in the UAE is the subject of this paper.

Evidence to date on the causal relationship between exports and economic growth in the UAE has been limited and contradictory. Only two studies, Al-Yousif (1997) and El-Sakka and Al-Mutairi (2000) have investigated the relationship between aggregate exports and economic growth in the UAE. Al-Yousif (1997) provides evidence on the validity of the ELG in the short-run, while El-Sakka and Al-Mutairi (2000) support the GLE (growth-led exports) hypothesis in the short-run. In addition, the methods used in these studies have numerous limitations, which the present study tries to overcome.

This paper attempts to re-examine the validity of the ELG hypothesis, in order to inform the design of future policies for enhancing and sustaining economic growth in the UAE and other small oil-producing countries. This study also addresses several issues that have been overlooked generally in the previous empirical literature. In particular, previous studies have performed unit root tests biased towards the non-rejection of a unit root in the presence of a structural break. Oil-producing economies like that of the UAE are subject to oil price shocks and for this reason, in addition to conventional unit root tests, the Saikkonen and Lutkepohl test with a structural break is applied. Another issue that is overlooked by previous studies is that Johansen's (1988) cointegration test can be biased towards rejecting the null hypothesis of no cointegration for small samples. To overcome this issue, this study uses the Reinsel-Ahn adjustment for small samples (Reinsel & Ahn, 1992). In addition, the dynamic ordinary least squares (DOLS) procedure is used to confirm the results obtained using the Johansen cointegration test.

Moreover, most empirical studies have used bivariate or trivariate models to test the ELG hypothesis, and this may lead to biased results inasmuch as causality tests are sensitive to omitted variables. To overcome this problem, the present study includes variables omitted previously. In addition, the majority of the more recent studies investigate the existence of long-run causality in an error correction model (ECM) context, but in the case of multivariate ECMs, only the joint causality from the explanatory variables to the dependent variable is indicated. The long-run causal effect of each variable on the dependent variable cannot be identified on its own. Therefore, in a multivariate ECM context, it is not possible to confirm the validity of the ELG hypothesis in the long-run. For this reason, this study uses the Toda Yamamoto modified Granger causality test, which overcomes the limitations of previous studies.

The results of this study provide evidence to support the validity of the ELG hypothesis in the short-run, while indicating that there is no long-run causality between merchandise exports and economic growth in the UAE.

The remainder of this study is organized as follows: Section 2 presents the literature on the relationship between exports and economic growth. Section 3 describes the chosen methodology, data sources and empirical models, while Section 4 reports and interprets the empirical results. Section 5 presents the conclusions and policy implications of this research.

2. Literature review

Numerous studies indicate that exports have a statistically significant positive effect on economic growth, through their impact on economies of scale, the adoption of advanced technologies and a higher level of capacity utilization (Abou-Stait, 2005; Al-Yousif, 1997; Balassa, 1978; Emery, 1967; Feder, 1982; Lucas, 1988; Michaely, 1977; Vohra, 2001). In particular, export growth increases the inflow of investment into those sectors where the country has a comparative advantage, leading to the adoption of advanced technologies, increased national output and an increased rate of economic growth. Moreover, an increase in exports causes an increase in the inflow of foreign exchange, allowing the expansion of imports of services and capital goods, which are essential to improving productivity and economic growth (Chenery & Strout, 1966; Gylfason, 1999; McKinnon, 1964).

A smaller number of studies report a negative impact of exports on economic growth (Berrill, 1960; Kim & Lin, 2009; Lee & Huang, 2002; Meier, 1970; Myrdal, 1957). Berrill (1960) indicates that export expansion could be an obstacle to the development of small developing countries, while Myrdal (1957) notes that the commercial exchanges between developed and developing countries could widen the gap between them. In particular, Myrdal (1957) argues that the exports of under-developed countries are mainly primary products, which are subject to excessive price fluctuations and an inelastic demand in the export market. Moreover, the revenues from exports are directed towards increasing primary good production and, in doing so, widen the gap between developed and developed and a negative impact on economic growth in Asian and African countries.

A number of studies have analysed the export effect on economic growth, specifically for developing countries, and highlight the differences between developed and less developed countries. These studies conclude that export expansion exerts a positive impact on economic growth for more developed countries and that this can be explained by the fact that less developed countries are not characterized by political and economic stability and do not provide incentives for capital investments (Kavoussi, 1984; Kohli & Singh, 1989; Levine, Loayza, & Beck, 2000; Michaely, 1977; Vohra, 2001).

In addition, other studies such as those of Tuan and Ng (1998), Abu-Qarn and Abu-Bader (2004), Herzer, Nowak-Lehmann, and Siliverstovs (2006), Siliverstovs and Herzer (2006, Siliverstovs & Herzer, 2007), Hosseini and Tang (2014) and Kalaitzi and Cleeve (2017) investigate the impact of export composition on economic growth, concluding that not all exports contribute equally to economic growth. In particular, the effect of manufactured exports on economic growth can be positive and significant, while the expansion of primary exports can have a negligible or negative impact on economic growth. As Herzer et al. (2006) and Kalaitzi and Cleeve (2017) point out, primary exports do not offer knowledge spillovers and other externalities as manufactured exports. In general, as Sachs and Warner (1995) show, a higher share of primary exports is associated with lower economic growth.

Several studies focus on the direction of the causality between exports and economic growth. Most of these studies conclude that causality flows from exports to economic growth and, as such, export-led growth exists (Abou-Stait, 2005; Ahmad, Draz, & Yang, 2018; Awokuse, 2003; Ferreira, 2009; Gbaiye et al., 2013; Shirazi & Manap, 2004; Siliverstovs & Herzer, 2006; Yanikkaya, 2003). The growth of exports increases technological innovation,

responds to domestic and foreign demand, and also, increases the inflow of foreign exchange, which can lead to greater capacity utilization and economic growth.

In contrast, other studies argue that causality runs from growth to exports (GLE) or conclude that there is a bi-directional causal relationship (ELG-GLE) between exports and economic growth (Abu Al-Foul, 2004; Awokuse, 2007; Dinç & Gökmen, 2019; Edwards, 1998; Elbeydi, Hamuda, & Gazda, 2010; Kalaitzi & Cleeve, 2017; Love & Chandra, 2005; Mishra, 2011; Narayan, Narayan, Prasad, & Prasad, 2007; Panas & Vamvoukas, 2002; Ray, 2011). In the case of growth-led exports, economic growth can cause an increase in exports, by increasing national production and the country's capacity to import goods and services. In particular, growth creates new needs, which cannot initially be satisfied by local production, increasing the country's imports, especially for capital equipment, and improving the existing technology (Kindleberger, 1962). Finally, several studies indicate no causal link between exports and economic growth (El-Sakka & Al-Mutairi, 2000; Jung & Marshall, 1985; Kwan & Cotsomitis, 1991; Tang, 2006).

In the UAE context, two studies, Al-Yousif (1997) and El-Sakka and Al-Mutairi (2000), have investigated the effect of aggregate exports on economic growth, but their results are contradictory. In particular, the study by Al-Yousif (1997) examines the relationship between exports and economic growth in four Gulf countries, namely Saudi Arabia, Kuwait, UAE and Oman, over the period 1973–1993. The study uses an augmented production function with exports, government expenditure and terms of trade, and applies the two-step cointegration technique and regression analysis. The results indicate that there is no long-run relationship between exports and economic growth while exports positively affect growth in the short-run for all of the countries examined.

Similarly, El-Sakka and Al-Mutairi (2000) investigate the relationship between exports and growth in Arab countries for the period 1972–1996, but their study uses the Johansen cointegration test and bivariate Granger causality tests. The study confirms the results of Al-Yousif (1997) regarding the non-existence of a long-run relationship between exports and economic growth for all countries examined, but indicates that short-run causality runs from growth to exports in the case of the UAE. As for short-run causality between exports and economic growth in the other countries studied, the results are mixed. In particular, a uni-directional causality runs from exports to growth in Iraq, Morocco, Saudi Arabia and Syria, while a bi-directional causality exists between exports and growth in Algeria, Bahrain, Egypt, Jordan, Mauritania and Oman. However, no causal relationship between exports and growth is found for Kuwait, Libya, Tunisia, Qatar or Sudan. There is thus no agreement on whether aggregate exports cause economic growth in the MENA region.

Al-Yousif (1997) claims that the ELG hypothesis is valid, based on a regression model in which economic growth is the dependent variable and exports is the explanatory variable. The study's conclusion relies on the statistical significance of the coefficients of the export variables, but this is not an appropriate way to draw conclusions about the causal relationship between exports and economic growth, as regression shows only the impact on economic growth and not the cause. In addition, the estimation of a single equation suffers from a misspecification problem, as the impact does not necessarily run from exports to economic growth. As El-Sakka and Al-Mutairi (2000) note, "if a bidirectional causality between these two variables (exports and economic growth) exists, the estimation and tests used in the impact studies are inconsistent" (p.155). Moreover, most empirical studies, including the study by El-Sakka and Al-Mutairi (2000), have used bivariate or trivariate models to test the ELG hypothesis, and this may lead to misleading and biased results inasmuch as causality tests are sensitive to omitted variables. To overcome this problem, the present study includes variables omitted in previous studies, such as capital accumulation, population and imports of goods and services. In addition, most recent studies investigate the existence of long-run causality in an error correction model (ECM) context, by testing the significance of the error correction term (Awokuse; 2007; Herzer et al.; 2006; Hosseini & Tang, 2014; Mishra, 2011). The problem is that in the case of multivariate ECMs, only the joint causality from the explanatory variables to the dependent variable is indicated. The causal effect of each variable on the dependent variable can only be identified in the short-run. Therefore, in an ECM context, it is not possible to confirm the validity of the ELG hypothesis in the long-run. For this reason, this study uses the Toda Yamamoto Granger causality test, which overcomes the limitations of previous studies.

3. Empirical strategy

The causality between merchandise exports and economic growth is examined using a Cobb–Douglas production function augmented with merchandise exports and imports of goods and services. The study follows Balassa (1978) and Fosu (1990) in incorporating exports into the production function and Riezman, Whiteman, and Summers (1996) in including imports in the model. In particular, imported goods can be considered as inputs for export-oriented production and the omission of this variable could lead to biased results. In the UAE, imports of goods and services are used as inputs for merchandise exports, and for this reason, imports are included in the estimations. Furthermore, imports are considered to be a major channel for technology transfer and knowledge diffusion, which are essential to economic growth (Coe & Helpman, 1995; Keller, 2000).

The present study assumes that the aggregate production of the economy can be expressed as a function of physical capital, human capital, merchandise exports and imports of goods and services:

$$Y_t = A_t K_t^{\alpha} H C_t^{\beta} \tag{1}$$

where Y_t denotes the aggregate production of the UAE economy at time t, A_t is total factor productivity, while K_t and HC_t represent physical capital and human capital, respectively. The constants α and β measure the impact of physical capital and human capital on national income. As mentioned above, in order to test the relationship between merchandise exports and economic growth, it is assumed that total factor productivity can be expressed as a function of merchandise exports, X_t , imports of goods and services, IMP_t , and other exogenous factors C_t :

$$A_t = f(X_t, IMP_t, C_t) = X_t^{\gamma} IMP_t^{\delta} C_t$$
(2)

Combining equations (1) and (2), the following is obtained:

$$Y_t = C_t K_t^{\alpha} H C_t^{\beta} L X_t^{\gamma} I M P_t^{\delta}$$
(3)

where α , β , γ and δ represent the elasticities of production with respect to the inputs of production: K_t , HC_t , X_t , and IMP_t . Taking the natural logs of both sides of equation (3) yields the following:

$$LY_t = c + \alpha LK_t + \beta LHC_t + \gamma LX_t + \delta LIMP_t + \varepsilon_t, \qquad (4)$$

where *c* is the intercept, the coefficients α , β , γ and δ are constant elasticities, while ε_t is the error term, which reflects the influence of factors not included in the model.

This study uses annual time series for the UAE over the period 1975–2012, obtained from the World Bank, the International Monetary Fund, the World Trade Organization and the UAE National Bureau of Statistics. Specifically, the gross domestic product (Y_t) and merchandise exports (X_t) are from the World Development Indicators-World Bank, while the population (HC_t) is from the UAE National Bureau of Statistics. Imports of goods and services (IMP_t) and gross fixed capital formation (K_t) are taken from the IMF International Financial Statistics, UAE National Bureau of Statistics and World Bank. The macroeconomic variables are expressed in real terms, using the GDP deflator taken from the World Development Indicators database. In addition, the variables are expressed in logarithmic form. The descriptive statistics and plots of the logtransformed data are shown in Table 1 and Figure 1 respectively.

Before investigating the existence of a causal relationship between exports and economic growth, it is important to ensure that the variables presented above are stationary. To do this, the augmented Dickey–Fuller (ADF) test, the Phillips-Perron (PP) test and the Saikkonen and Lutkepohl (SL) test with a structural break are applied.¹ If the variables are found to be non-stationary, which is the most common case for economic variables, the first differences will be used.

Once the stationarity of the data series has been assessed, the existence of a long-run relationship is examined by performing the Johansen cointegration test (Johansen, 1988).² In addition, the DOLS method developed by Saikkonen (1991) is used to confirm the robustness of the Johansen estimates.

Johansen's methodology estimates the cointegrating vectors using a maximum likelihood procedure, taking as its starting point the vector autoregression (VAR) of order p (Hjalmarsson and Österholm, 2007, p. 4) given by:

Tuble II Description	ic statistics of the	series for the per	104 1973 2012.		
Statistics	LY	LK	LHC	LX	LIMP
Mean	25.61	23.93	14.62	24.90	24.58
Median	25.52	23.78	14.58	24.73	24.68
Maximum	26.36	24.88	16.03	26.11	26.06
Minimum	24.56	22.99	13.23	23.86	22.95
Std. Dev.	0.48	0.53	0.78	0.69	0.88
Jarque-Bera	1.15	2.61	1.04	2.42	1.80
(Probability)	0.56	0.27	0.59	0.30	0.41
Observations	38	38	38	38	38
Source: Authors' calcu	Ilation				

Table 1. Descriptive statistics of the series for the period 1975–2012.

¹The SL test is applied, as the ADF and PP test statistics are biased toward the non-rejection of a unit root in the presence of a structural break.

²As Gonzalo (1994) notes, Johansen's cointegration test satisfies the three elements of a cointegration system, "first the existence of unit roots, second the multivariate aspect, and third the dynamics. Not taking these elements into account may create problems in estimation" (p.223).



Figure 1. Patterns of the logarithms of the series over the period 1975–2012.

Source: Gross domestic product and exports are taken from the WDI-World Bank, gross fixed capital formation and imports are taken from IFS-IMF (years 1999–2000 are taken from UAE National Bureau of Statistics and years 2010–2012 are taken from the WDI-World Bank). Population is obtained from the UAE National Bureau of Statistics.

$$X_t = \mu + \sum_{i=1}^p A_i X_{t-i} + \varepsilon_t \tag{5}$$

 X_t is an (n × 1) vector of variables which is I(1); μ is a (n × 1) vector of constants; while ε_t is an $(n \times 1)$ vector of random errors. Subtracting X_{t-1} from each side of equation (5) and letting I be an $(n \times n)$ identity matrix, this VAR can be re-written as:

169

170 👄 A. S. KALAITZI AND T. W. CHAMBERLAIN

$$\Delta X_t = \mu + \Pi X_{t-1} + \sum_{i=1}^{p-1} \Gamma_i \Delta X_{t-i} + \varepsilon_t$$
(6)

where $\Gamma_i = -\sum_{j=i+1}^p A_j$ and $\Pi = \sum_{i=1}^p A_i - I$.

 Δ is the difference operator, X_t is an (n × 1) column vector of variables, μ is an (n × 1) vector of constants, while Γ_i and Π are the coefficient matrices. The rank of matrix Π provides information about the long-run relationships among the variables. In the case where the coefficient matrix Π has rank r < n, but is not equal to zero, the variables are cointegrated and r is the number of cointegrating vectors. The number of cointegrating vectors can be determined by using the likelihood ratio (LR) trace test statistic suggested by Johansen (1988). The LR trace statistic used here is adjusted for small sample size,³ and is as follows:

$$J_{trace} = -T \sum_{i=r+1}^{n} ln(1-\lambda i), \qquad (7)$$

where T is the sample size and λ is the eigenvalue. The trace test is a test of the null hypothesis of at most r cointegrating vectors against the alternative hypothesis of n cointegrating vectors.

The DOLS models for economic growth and merchandise exports used to confirm the Johansen estimates are as follows:⁴

$$LY_{t} = c + \alpha LK_{t} + \beta LHC_{t} + \gamma LX_{t} + \delta LIMP_{t} + \sum_{i=-k}^{i=k} \varphi_{1} \Delta LK_{t+i} + \sum_{i=-k}^{i=k} \varphi_{2} \Delta LHC_{t+i} + \sum_{i=-k}^{i=k} \varphi_{3} \Delta LX_{t+i} + \sum_{i=-k}^{i=k} \varphi_{4} \Delta LIMP_{t+i} + \varepsilon_{1t}$$
(8)

$$LX_{t} = c + \alpha LK_{t} + \beta LHC_{t} + \gamma LY_{t} + \delta LIMP_{t} + \sum_{i=-k}^{i=k} \varphi_{1} \Delta LK_{t+i}$$

$$+ \sum_{i=-k}^{i=k} \varphi_{2} \Delta LHC_{t+i} + \sum_{i=-k}^{i=k} \varphi_{3} \Delta LY_{t+i} + \sum_{i=-k}^{i=k} \varphi_{4} \Delta LIMP_{t+i} + \varepsilon_{1t}$$
(9)

where α , β , γ and δ represent the long-run elasticities, while φ_1 , φ_2 , φ_3 and φ_4 are the coefficients of the lead and lag differences. The number of leads and lags in each equation is determined by minimizing the Schwarz information criterion (SIC), while Hendry's general-to-specific modelling approach is used to determine the final models.

In order to investigate whether exports cause economic growth, we use the VAR model developed by Sims (1980), in which the optimal lag length of each variable is selected based on the SIC. Providing the variables are found to be cointegrated, the causality will be tested by estimating the following restricted VAR model (VECM: vector error correction model):

$$\Delta LY_{t} = \sum_{j=1}^{p} \beta_{1j} \Delta LY_{t-j} + \sum_{j=1}^{p} \gamma_{1j} \Delta LK_{t-j} + \sum_{j=1}^{p} \delta_{1j} \Delta LHC_{t-j} + \sum_{j=1}^{p} \zeta_{1j} \Delta LX_{t-j} + \sum_{j=1}^{p} \theta_{1j} \Delta LIMP_{t-j} - \lambda_{y} ECT_{t-1} + \varepsilon_{1t}$$

$$(10)$$

³Trace statistics are adjusted by using the correction factor (T - n * p)/T proposed by Reinsel and Ahn (1992), where T is the sample size, and n and p are the number of variables and the optimal lag length, respectively.

⁴The DOLS method provides unbiased and asymptotically efficient estimates of long-run relationships, even in the presence of potential endogeneity (Stock & Watson, 1993).

JOURNAL OF APPLIED ECONOMICS 😔 171

$$\Delta LK_{t} = \sum_{j=1}^{p} \beta_{2j} \Delta LY_{t-j} + \sum_{j=1}^{p} \gamma_{2j} \Delta LK_{t-j} + \sum_{j=1}^{p} \delta_{2j} \Delta LHC_{t-j} + \sum_{j=1}^{p} \zeta_{2j} \Delta LX_{t-j} + \sum_{j=1}^{p} \theta_{2j} \Delta LIMP_{t-j} - \lambda_{k}ECT_{t-1} + \varepsilon_{2t}$$

$$(11)$$

$$\Delta LHC_{t} = \sum_{j=1}^{p} \beta_{3j} \Delta LY_{t-j} + \sum_{j=1}^{p} \gamma_{3j} \Delta LK_{t-j} + \sum_{j=1}^{p} \delta_{3j} \Delta LHC_{t-j} + \sum_{j=1}^{p} \zeta_{3j} \Delta LX_{t-j} + \sum_{j=1}^{p} \theta_{3j} \Delta LIMP_{t-j} - \lambda_{hc} ECT_{t-1} + \varepsilon_{3t}$$

$$(12)$$

$$\Delta LX_{t} = \sum_{j=1}^{p} \beta_{4j} \Delta LY_{t-j} + \sum_{j=1}^{p} \gamma_{4j} \Delta LK_{t-j} + \sum_{j=1}^{p} \delta_{4j} \Delta LHC_{t-j} + \sum_{j=1}^{p} \zeta_{4j} \Delta LX_{t-j} + \sum_{j=1}^{p} \theta_{4j} \Delta LIMP_{t-j} - \lambda_{x} ECT_{t-1} + \varepsilon_{4t}$$

$$(13)$$

$$\Delta LIMP_{t} = \sum_{j=1}^{p} \beta_{5j} \Delta LY_{t-j} + \sum_{j=1}^{p} \gamma_{5j} \Delta LK_{t-j} + \sum_{j=1}^{p} \delta_{5j} \Delta LHC_{t-j} + \sum_{j=1}^{p} \zeta_{5j} \Delta LX_{t-j} + \sum_{j=1}^{p} \theta_{5j} \Delta LIMP_{t-j} - \lambda_{imp} ECT_{t-1} + \varepsilon_{5t}$$

$$(14)$$

 LY_t represents the variable of economic growth, while LK_t , LHC_t , LX_t and $LIMP_t$ represent the independent variables of equation (4). Δ is the difference operator, β_{ij} , γ_{ij} , δ_{ij} , ζ_{ij} , θ_{ij} , μ_{ij} and λ_{ij} are the regression coefficients and ECT_{t-1} is the error correction term derived from the cointegration equation. In the above VECM⁵ framework, ΔY_t and ΔX_t are influenced by both short-term difference lagged variables and long-term error correction terms (ECT_{t-1}).

The parameter constancy of the estimated ECMs is assessed by applying the cumulative sum of recursive residuals (CUSUM) and the CUSUM of squares (CUSUMQ) tests proposed by Brown, Durbin, and Evans (1975). In particular, the CUSUM test detects systematic changes, while the CUSUMQ test provides useful information when the departure from constancy of the parameters is haphazard. In particular, the CUSUM test is based on the statistic:

$$W_t = \sum_{k=1}^t w_t / s \quad t = k+1, \dots, T$$
 (15)

s is the standard deviation of the recursive residuals (w_t) , defined as:

$$w_t = (y_t - x'_t b_{t-1}) / \left(1 + x'_t (X_{t-1}' X_{t-1})^{-1} x_t \right)^{1/2}$$

The numerator $y_t - x'_t b_{t-1}$ is the forecast error, b_{t-1} is the estimated coefficient vector up to period t-1 and x'_t is the row vector of observations on the regressors in period t. X_{t-1} denotes the $(t-1) \times k$ matrix of the regressors from period 1 to period t-1.

If the *b* vector changes, W_t will tend to diverge from the zero mean value line; if the *b* vector remains constant, $E(W_t) = 0$. The test shows parameter instability if the

⁵Diagnostic tests are conducted in order to determine whether the VECM is well specified and stable. In particular, these tests include the Jarque–Bera normality test (Jarque & Bera, 1980, 1987), the Portmanteau (Lütkepohl, 1991) and Breusch–Godfrey LM tests (Johansen, 1995) for the existence of autocorrelation, the White heteroskedasticity test (White, 1980), the multivariate ARCH test (Engle, 1982) and the AR roots stability test (Lütkepohl, 1991).

CUSUM statistic lies outside the area between the two 5% significance lines, the distance between which increases with t.

The CUSUMQ test uses the squared recursive residuals, w_t^2 , and is based on the plot of the statistic:

$$S_{t} = \left(\sum_{k=1}^{t} w_{t}^{2}\right) / \left(\sum_{k=1}^{T} w_{t}^{2}\right),$$
(16)

where $t = k + 1, \ldots, T$. The expected value of S_t , under the null hypothesis of the b_t 's constancy is $E(S_t) = (t - k)/(T - k)$, which goes from zero at t = k to unity at t = T. In this test the S_t are plotted together with the 5% significance lines. Movements outside the 5% significance lines indicate instability in the equation during the examined period.

After estimating the VECM model and investigating the constancy of the model parameters, we conduct the Granger causality (Granger, 1969, 1988) using the chisquare statistic. The short-run causality from exports to economic growth is examined by testing the null hypothesis "exports do not Granger cause economic growth" $(H_0: \sum_{j=1}^p \zeta_{1j} = 0)$ against the alternative hypothesis "exports Granger cause economic growth" $(H_A: \sum_{j=1}^p \zeta_{1j} \neq 0)$. To investigate the causality from economic growth to exports, the null hypothesis "economic growth does not Granger cause exports" $(H_0: \sum_{j=1}^p \beta_{4j} = 0)$ is tested against the alternative hypothesis "economic growth Granger causes exports" $(H_A: \sum_{j=1}^p \beta_{4j} \neq 0)$.

It should be noted that in the case of multivariate ECMs, the causal effect of each variable on the dependent variable cannot be identified. In equations (10) and (13), negative and significant λ_y or λ_x indicate only a joint long-run causality running from the explanatory variables to either growth or exports. Therefore, in a multivariate ECM context, it is not possible to confirm the validity of the ELG or the GLE hypothesis in the long-run. For this reason, this paper applies the modified version of the Granger causality test (MWALD) proposed by Toda and Yamamoto (1995). In the present study, the test utilizes the following model:

$$LY_{t} = \alpha_{10} + \sum_{j=1}^{p+dmax} \beta_{1j} LY_{t-j} + \sum_{j=1}^{p+dmax} \gamma_{1j} LK_{t-j} + \sum_{j=1}^{p+dmax} \delta_{1j} LHC_{t-j} + \sum_{j=1}^{p+dmax} \zeta_{1j} LX_{t-j} + \sum_{j=1}^{p+dmax} \theta_{1j} LIMP_{t-j} + \varepsilon_{1t}$$
(17)

$$LK_{t} = \alpha_{20} + \sum_{j=1}^{p+dmax} \beta_{2j} LY_{t-j} + \sum_{j=1}^{p+dmax} \gamma_{2j} LK_{t-j} + \sum_{j=1}^{p+dmax} \delta_{2j} LHC_{t-j} + \sum_{j=1}^{p+dmax} \zeta_{2j} LX_{t-j} + \sum_{j=1}^{p+dmax} \theta_{2j} LIMP_{t-j} + \varepsilon_{2t}$$
(18)

$$LHC_{t} = \alpha_{30} + \sum_{j=1}^{p+dmax} \beta_{3j} LY_{t-j} + \sum_{j=1}^{p+dmax} \gamma_{3j} LK_{t-j} + \sum_{j=1}^{p+dmax} \delta_{3j} LHC_{t-j} + \sum_{j=1}^{p+dmax} \zeta_{3j} LX_{t-j} + \sum_{j=1}^{p+dmax} \theta_{3j} LIMP_{t-j} + \varepsilon_{3t}$$
(19)

JOURNAL OF APPLIED ECONOMICS 😔 173

$$LX_{t} = \alpha_{40} + \sum_{j=1}^{p+dmax} \beta_{4j} LY_{t-j} + \sum_{j=1}^{p+dmax} \gamma_{4j} LK_{t-j} + \sum_{j=1}^{p+dmax} \delta_{4j} LHC_{t-j} + \sum_{j=1}^{p+dmax} \zeta_{4j} LX_{t-j} + \sum_{j=1}^{p+dmax} \theta_{4j} LIMP_{t-j} + \varepsilon_{4t}$$
(20)

$$LIMP_{t} = \alpha_{50} + \sum_{j=1}^{p+dmax} \beta_{5j} LY_{t-j} + \sum_{j=1}^{p+dmax} \gamma_{5j} LK_{t-j} + \sum_{j=1}^{p+dmax} \delta_{5j} LHC_{t-j} + \sum_{j=1}^{p+dmax} \zeta_{5j} LX_{t-j} + \sum_{j=1}^{p+dmax} \theta_{5j} LIMP_{t-j} + \varepsilon_{5t}$$
(21)

p is the optimal lag length, selected by minimizing the value of the SIC, while *dmax* is the maximum order of integration of the variables in the model. The selected lag length (p) is augmented by the maximum order of integration (*dmax*), and the chi-square test is applied to the first p VAR coefficients.

4. Empirical results

Tables 2 and 3 present the results of the ADF, PP and SL tests for the logarithmic levels and first differences of the time series. The results of the ADF and PP test at the log level indicate that the null hypothesis of non-stationarity cannot be rejected for LY, LK, LHC, LX and LIMP at any conventional significance level. In contrast, after taking the first difference of LY, LK, LX and LIMP, the null hypothesis for unit root can be rejected at the 1% level of significance, while the first-differenced series of LHC is found to be stationary at the 5% significance level. Similarly, the SL test results indicate that, when a structural break is considered,⁶ the series are stationary at first difference at the 1% significance level.

Since all variables are I(1), the Johansen cointegration test is conducted. The adjusted trace statistics indicate that the null hypothesis of no cointegration is rejected at the 5% significance level and, thus, there is a single cointegration vector.⁷ The results are reported in Table 4.

The DOLS results in Tables 5 and 6 confirm the existence of a long-run relationship⁸ between exports and economic growth in both equations over the period 1975–2012.⁹

Since the variables are integrated of order one and cointegrated, a VECM is specified. The aim of this study is to find the direction of the causality between exports and economic growth and therefore, emphasis is placed on the estimated error correction models for ΔLY_t and ΔLX_t . The absolute t-statistics are reported in the parentheses:

⁶In particular, in 1986, GDP growth rate plunged to –16%, due to a collapse in oil prices of over 50%. In the second half of 2000, due to the production cuts by OPEC countries, the oil price increased by approximately 200%, reaching over US \$30 per barrel.

⁷ Johansen cointegration tests with one structural break and two structural breaks are estimated, and the results reported in the Appendix (Tables A1 and A2). The model is estimated with the inclusion of an impulse dummy variable for the year 1986 and for the years 1986 and 2001, based on the structural breaks identified by the SL unit root test. The results of the Johansen cointegration tests with structural breaks confirm the existence of a long-run relationship among the variables considered.

⁸In addition, the existence of cointegration among the variables is examined by conducting a chi-square test and the null hypothesis no cointegration (H_o : $a = \beta = \gamma = \delta = 0$) is tested against the alternative hypothesis of cointegration (H_a : $a \neq \beta \neq \gamma \neq \delta \neq 0$). The results show that a long-run relationship exists among the variables in both DOLS models.

⁽na) (a + p + p + 0 + 0). The results show that a long the relationing exists alloing the valuation both both both boths. ⁹The diagnostic tests suggest that the models are well specified and presented below Tables 5 and 6. In addition, the model parameters' stability is confirmed based on CUSUM estimations; the models are stable even during the oil crises of 1986 and 2001. The DOLS models are also estimated with two impulse dummy variables for the years 1986 and 2001, without altering the results to any significant degree. The results are available upon request.

	ADF	РР	<u>(</u>	SL
LY	-2.94 ^(a) [1]	-2.86 ^(a) {3}	-2.57 ^(a) [3]	1986 (17.44)
LK	2.62 ^(c) [0]	2.44 ^(c) {1}	-0.80 ^(b) [0]	2001 (3.16)
LHC	-2.44 ^(a) [1]	6.22 ^(c) {2}	-0.52 ^(b) [1]	2008 (19.45)
LX	2.35 ^(c) [0]	2.98 ^(c) {7}	-0.45 ^(b) [0]	1986 (-2.89)
LIMP	-2.77 ^(a) [1]	3.77 ^(c) {3}	0.08 ^(b) [1]	2001 (18.50)

Table 2. ADF, PP and SL test results at logarithmic level.

*, **, ***Denote the rejection of the null hypothesis of a unit root at 10%, 5% and 1%, respectively. Numbers in [] corresponding to ADF and SL test statistics are the optimal lags, chosen based on the Schwarz information criterion (SIC). Bandwidth in {} (Newey-West automatic) uses the Bartlett kernel estimation method. Critical values for SL test are tabulated in Lanne, Lütkepohl, and Saikkonen (2002). The maximum lag length for the ADF test is found by rounding up P_{max} = [12* (T/100)^M] = [12* (38/100)^M]≅ 9 (Schwert, 1989). For the ADF and PP tests, all the time series are tested for the unit root including intercept and trend (a), intercept only (b), and no constant or trend (c). The letters in parentheses indicate the selected model following Dolado, Jenkinson, and Sosvilla-Rivero (1990). The years in the table refer to the structural breaks. Numbers in () correspond to the t-statistics of the structural break coefficients.

Table 3. ADF, PP and SL test results at first difference.

	ADF	РР		SL
DLY	-4.43 ^(b) *** [0]	-4.41 ^(b) *** {1}	-5.27 ^(b) *** [0]	1986 (–1.31)
DLK	-4.66 ^(c) *** [0]	-4.66 ^(c) *** {0}	-5.36 ^(b) *** [0]	2001 (2.08)
DLHC	-3.55 ^(b) ** [0]	-3.58 ^(b) ** {1}	-3.62 ^(b) *** [0]	2008 (2.10)
DLX	-4.66 ^(c) ***[0]	-4.63 ^(c) *** {5}	-4.85 ^(b) ***[0]	1986 (-2.08)
DLIMP	-4.11 ^(b) ***[0]	-4.09 ^(b) *** {3}	-4.49 ^(b) *** [0]	2001 (1.94)

*, **, ***Denote the rejection of the null hypothesis of a unit root at 10%, 5% and 1%, respectively. Numbers in [] corresponding to ADF and SL test statistics are the optimal lags, chosen based on the Schwarz information criterion (SIC). Bandwidth in {} (Newey-West automatic) uses the Bartlett kernel estimation method. Critical values for SL test are tabulated in Lanne et al. (2002). The maximum lag length for the ADF test is found by rounding up P_{max} = [12* (T/100)¹⁶] = [12* (38/100)¹⁶] ≅ 9 (Schwert, 1989). For the ADF and PP tests, all the time series are tested for the unit root including intercept and trend (a), intercept only (b), and no constant or trend (c). The letters in brackets indicate the selected model following Dolado et al. (1990). The years in the table refer to the structural breaks. Numbers in () correspond to the t-statistics of the structural break coefficients.

Table 4. Johansen's cointegration test results.

		Critica	Value
Hypothesized Number of Cointegrating Equations	Adjusted Trace Statistic	1%	5%
r = 0	76.14**	84.45	76.07
r ≤ 1	47.93	60.16	53.12
r ≤ 2	23.93	41.07	34.91
r ≤ 3	10.19	24.60	19.96

Critical values are taken from Osterwald-Lenum (1992).

The model includes a restricted constant (model selection following Pantula, 1989)

*, ** and ***Indicate rejection at 10%, 5% and 1%, respectively

Table 5. DOLS estimation results (Equation 8).

Dependent Variable	а	β	γ	δ
LYt	0.329***	- 0.063	0.395***	0.111
	(5.54)	(-0.955)	(7.471)	(1.452)

BG $\chi^2(1) = 0.31$, BG $\chi^2(2) = 0.11$, JB test = 0.82, W—het $\chi^2\{12\} = 0.82$, ARCH(1) = 0.65, ARCH(2) = 0.92, ARCH(3) = 0.16. *, ** and *** indicate rejection at 10%, 5% and 1% respectively (t-statistics in parentheses).

Table 6. DOLS estimation results (Equation 9).

a p	γ	δ
0.04	48 0.465**	* 0.350***
0	0.193** 0.04 2.56) (0.63	α β γ 0.193** 0.048 0.465* 2.56) (0.63) (2.59)

BG $\chi^2(1) = 0.85$, BG $\chi^2(2) = 0.98$, JB test = 0.21, W-het $\chi^2\{11\} = 0.99$, ARCH(1) = 0.28, ARCH(2) = 0.63, ARCH(3) = 0.69. *, ** and ***Indicate rejection at 10%, 5% and 1%, respectively (t-statistics in parentheses).

$$\Delta LY_{t} = -\underbrace{0.143}_{(0.695)} \Delta LY_{t-1} + \underbrace{0.194^{*}}_{(1.768)} \Delta LK_{t-1} - \underbrace{0.019}_{(0.140)} \Delta LHC_{t-1} + \underbrace{0.393^{***}}_{(3.769)} \Delta LX_{t-1} - \underbrace{0.258^{*}}_{(1.851)} \Delta LIMP_{t-1} - \underbrace{0.413}_{(5.858)} ^{***} ECT_{t-1}$$
(22)

BG
$$\chi^2(1) = 0.460$$
, BG $\chi^2(2) = 0.737$, JBtest = 0.655, W-het $\chi^2\{21\} = 0.250$,
ARCH(1) = 0.043, ARCH(2) = 0.201, ARCH(3) = 0.224

$$\Delta LX_{t} = -\underbrace{0.743}_{(1.432)} \Delta LY_{t-1} + \underbrace{0.203}_{(0.733)} \Delta LK_{t-1} - \underbrace{0.031}_{(0.090)} \Delta LHC_{t-1} + \underbrace{0.678^{***}}_{(2.579)} \Delta LX_{t-1} - \underbrace{0.245}_{(0.699)} \Delta LIMP_{t-1} - \underbrace{0.693^{***}}_{(3.895)} ECT_{t-1}$$

$$(23)$$

BG
$$\chi^2(1) = 0.648$$
, BG $\chi^2(2) = 0.802$, JBtest = 0.357, W-het $\chi^2\{21\} = 0.636$,
ARCH(1) = 0.748, ARCH(2) = 0.942, ARCH(3) = 0.662

The error correction terms are negative and statistically significant at the 1% level, providing evidence that the long-run relationship runs jointly from the explanatory variables to the dependent variable. Therefore, both the DOLS and VECM provide evidence of a long-run relationship between exports and economic growth, confirming the Johansen cointegration results.

The short-run Granger causality results are reported in Table 7. They show that the null hypothesis of non-causality from exports to economic growth is rejected at 1% level, indicating that the ELG hypothesis is valid in the short-run. In addition, physical capital and imports Granger cause economic growth in the short-run at 10%. In contrast, the null hypothesis of non-causality from economic growth to exports cannot be rejected at any conventional significance level, indicating that the GLE hypothesis is not valid in the short-run. The results also indicate that the null hypothesis of joint non-causality from ΔLK_{t-1} , ΔLHC_{t-1} , ΔLMP_{t-1} to economic growth is rejected at the 1% level.

The above results may be partly due to the role of increased exports in fostering technological innovation through increased investment and improved productivity (Balassa, 1978; Ramos, 2001). Second, productivity will be enhanced by the expansion of capital good imports as a result of the impact of export growth on foreign exchange earnings (Edwards, 1998; Yanikkaya, 2003). Third, imports provide essential materials

		Source of Causality				
	ΔLY_t	ΔLK_t	ΔLHC_t	ΔLX_t	$\Delta LIMP_t$	ALL
Dependent Variable	$\chi^{2}(1)$	$\chi^{2}(1)$	χ ² (1)	$\chi^{2}(1)$	χ ² (1)	χ ² (4)
ΔLY _t	-	3.126*	0.020	14.208***	3.427*	17.441***
ΔLK _t	1.740	-	0.537	0.115	0.003	7.385
ΔLHC _t	0.200	3.187*	-	0.026	0.517	4.378
ΔLX_t	2.052	0.538	0.008	-	0.489	3.752
$\Delta LIMP_t$	0.053	0.641	1.182	1.132	-	6.953

Table 7. Short-run Granger causality test.

*, ** and ***Indicate significance at 10%, 5% and 1%, respectively (df in parentheses). Diagnostic tests for the VECM model show that serial correlation is not present, while the residuals are multivariate normal and homoscedastic. In addition, the stability of the VECM is confirmed based on calculations of the inverse roots of the characteristic AR polynomial.

for increasing the domestic production of manufactured goods (Chenery & Strout, 1966; Gylfason, 1999).

Since the goal of this paper is to find the direction of the causality between exports and economic growth, emphasis is placed on the structural stability of the parameters of the estimated ECMs for ΔLY_t and ΔLX_t . As for the constancy of the parameters in equations (10) and (13), the estimated CUSUM statistics are plotted in Figure 2 together with the 5% critical lines of parameter stability. There is no movement outside the 5% critical lines of parameter stability; that is, the models for economic growth and exports are stable even during periods of oil price volatility.

With regard to long-run causality, the Toda and Yamamoto test results,¹⁰ presented in Table 8, show that the null hypothesis that LX_t does not Granger cause LY_t cannot be rejected at 5%. In addition, there is no evidence to support the converse, as the null hypothesis of non-causality from LY_t to LX_t cannot be rejected at any conventional significance level. Therefore, the Toda-Yamamoto procedure does not provide evidence in support of either the ELG or GLE hypothesis in the long-run.



 $\Delta LY_{t} = -0.143 \Delta LY_{t-1} + 0.194 \Delta LK_{t-1} - 0.019 \Delta LHC_{t-1} + 0.393 \Delta LX_{t-1} - 0.258 \Delta LIMP_{t-1} - 0.413 ECT_{t-1}$



 $\Delta LX_{t} = -0.743 \Delta LY_{t-1} + 0.203 \Delta LK_{t-1} - 0.031 \Delta LHC_{t-1} + 0.678 \Delta LX_{t-1} - 0.245 \Delta LIMP_{t-1} - 0.693 ECT_{t-1} - 0.693 EC$

Figure 2. Plots of CUSUM and CUSUMQ for the estimated ECMs for economic growth and merchandise exports.

¹⁰In our data, the maximum order of integration is $d_{max} = 1$, while the optimal lag length, based on the Schwarz information criterion, is one. Therefore, the selected lag length (p = 1) is augmented by the maximum order of integration ($d_{max} = 1$), and the Wald test is applied to the first p VAR coefficients.

		Source	of causality			
	LY	LK	LHC	LX	LIMP	ALL
Dependent Variable	$\chi^{2}(1)$	χ^{2} (1)	χ ² (1)	χ ² (1)	$\chi^{2}(1)$	χ ² (4)
LY _t	-	6.541**	0.650	2.480	0.122	14.879***
LKt	0.366	-	0.071	0.261	0.152	4.196
LHC _t	0.016	2.475	-	0.114	0.032	3.935
LX _t	0.136	4.359**	0.014	-	0.539	12.468**
LIMPt	0.042	0.938	0.227	1.857	-	5.529

Table 8. Causality based on the Toda-Yamamoto procedure.

*, ** and ***Indicate significance at 10%, 5% and 1%, respectively. The diagnostic tests for the select VAR(p) model prior to the application of the Toda-Yamamoto procedure show that serial correlation is not present, while the residuals are multivariate normal and homoscedastic.

The lack of a long-run causality between exports and growth may arise because aggregate measures mask the different causal effects on economic growth of the various components of exports. In addition, oil exports may offset the impact of other categories of merchandise exports inasmuch as the former face inelastic demand, may be subject to excessive price fluctuations and do not offer knowledge spillovers (Herzer et al., 2006; Kalaitzi & Cleeve, 2017; Myrdal, 1957). These findings have prompted studies of the impact of specific export categories on economic growth. Tuan and Ng (1998), Herzer et al. (2006) and Kalaitzi and Cleeve (2017), among others, find that not all exports affect economic growth equally.

Our analysis also finds that the null hypothesis that LK_t does not cause LY_t in the long run is rejected at the 5% level. In addition, the null hypothesis of the joint non-causality from LK_t , LHC_t , LX_t and $LIMP_t$ to economic growth is rejected at the 1% significance level, while the null hypothesis of the joint non-causality from LY_t , LK_t , LHC_t and $LIMP_t$ to exports is rejected at 5%. These results are consistent with equations (22) and (23), and show that longrun causality runs jointly from all the variables in the model to economic growth and to exports.

5. Conclusion

The present study provides evidence on the relationship between merchandise exports and economic growth for the United Arab Emirates over the period 1975–2012. The cointegration results confirm the existence of long-run relationships among the variables under consideration. The short-run Granger causality results support the existence of causality from merchandise exports to economic growth, indicating that the ELG hypothesis is valid in the short-run. This finding is consistent with those reported for other nations (Abou-Stait, 2005; Awokuse, 2003; Ferreira, 2009; Gbaiye et al., 2013; Shirazi & Manap, 2004; Siliverstovs & Herzer, 2006; Yanikkaya, 2003). As for the UAE, the results are consistent with those of Al-Yousif (1997), but contrast with those reported by El-Sakka and Al-Mutairi (2000). Specifically, Al-Yousif (1997) finds that exports have a positive short-run impact on economic growth, while El-Sakka and Al-Mutairi (2000) supports the growth-led exports hypothesis. Differences in results may be affected by the period examined, the choice of variables, the lag length selection and the econometric methods used in the estimation.

As far as long-run causality is concerned, the study's results do not provide evidence in support of either the ELG or the GLE hypothesis for the UAE. This is consistent with Al-

Yousif (1999) and Tang (2006), who found no long-run causality between exports and economic growth for Malaysia and China, respectively. Likewise, the evidence in support of the ELG hypothesis for the UAE only applies in the short-run.

The absence of a long-run causal relationship between exports and economic growth is likely due to the UAE's continued reliance on oil, in spite of efforts to diversify its economy over the past three decades. UAE merchandise exports consist largely of oil and oil-related goods, production of which does not offer significant knowledge spillovers to the rest of the economy. This suggests that policy makers in the UAE cannot rely on merchandise exports as the primary engine of growth as they plot the nation's future. The UAE has to adopt a balanced approach to developing its economy, by focusing not only on exports that facilitate short-run economic growth but also on investing in physical and human capital and promoting productivity-enhancing imports. In particular, targeting new export sectors with investments in new technology and imports of the necessary capital goods will move the economy away from its reliance on oil. A challenge for researchers and policy makers alike is to identify those export categories that, for the UAE, are most likely to foster future economic growth.

Disclosure statement

No potential conflict of interest was reported by the authors.

Notes on contributors

Dr. Athanasia S. Kalaitzi is Visiting Fellow at the Middle East Centre, London School of Economic and Political Science, UK. She also serves as a Quantitative Skills Tutor at Queen Mary University of London, UK. Her research and consultancy work is focused on economic modelling, econometric analysis, trade diversification, energy reform and economic performance in the GCC region.

Dr. Trevor W. Chamberlain is Professor and Chair of Finance and Business Economics at McMaster University in Hamilton, Canada. Dr. Chamberlain received his PhD from the University of Toronto in 1985 and has been a member of the faculty at McMaster for the past thirty-five years. In recent years he has been investigating problems in economics and finance in the GCC region.

References

- Abou-Stait, F. (2005). Are exports the engine of economic growth? An application of cointegration and causality analysis for Egypt 1997–2003. *Economic Research Working Paper Series*, No. 76, African Development Bank.
- Abu Al-Foul, B. (2004). Testing the export-led growth hypothesis: Evidence from Jordan. *Applied Economics Letters*, *11*(6), 393–396.
- Abu-Qarn, A. S., & Abu-Bader, S. (2004). The validity of the ELG hypothesis in the MENA region: Cointegration and error correction model analysis. *Applied Economics*, *36*(15), 1685–1695.
- Ahmad, F., Draz, M. U., & Yang, S. (2018). Causality nexus of exports, FDI and economic growth of the ASEAN5 economies: Evidence from panel data analysis. *The Journal of International Trade & Economic Development*, 27(6), 685–700.

- Al-Yousif, K. (1997). Exports and economic growth: Some empirical evidence from the Arab Gulf Countries. *Applied Economics*, 29(6), 693–697.
- Al-Yousif, K. (1999). On the role of exports in the economic growth of Malaysia: A multivariate analysis. *International Economic Journal*, *13*(3), 67–75.
- Awokuse, T. O. (2003). Is the Export-Led growth hypothesis valid for Canada?. *The Canadian Journal of Economics*, 36(1), 126–136.
- Awokuse, T. O. (2007). Causality between exports, imports and economic growth: Evidence from transition economies. *Economic Letters*, 94(3), 389–395.
- Balassa, B. (1978). Exports and economic growth: Further evidence. Journal of Development Economics, 5(2), 181-189.
- Berrill, K. E. (1960). International trade and the rate of economic growth. *Economic History Review*, *12*(3), 351–359.
- Brown, R. L., Durbin, J., & Evans, J. M. (1975). Techniques for testing the constancy of regression relationships over time. *Journal of the Royal Statistical Society*, *37*(2), 149–192.
- Chenery, H. B., & Strout, A. M. (1966). Foreign assistance and economic development. *American Economic Review*, 56(4), 679–733.
- Coe, D. T., & Helpman, E. (1995). International R&D spillovers. *European Economic Review*, 39(5), 859–887.
- Dinç, D. T., & Gökmen, A. (2019). Export-led economic growth and the case of Brazil: An empirical research. *Journal of Transnational Management*, 24(2), 122–141.
- Dolado, J., Jenkinson, T., & Sosvilla-Rivero, S. (1990). Cointegration and unit roots. *Journal of Economic Surveys*, 4(3), 249–273.
- Edwards, S. (1998). Openness and productivity: What do we really know? *Economic Journal*, 108 (447), 383-398.
- Elbeydi, K. R. M., Hamuda, A. M., & Gazda, V. (2010). The relationship between export and economic growth in Libya Arab Jamahiriya. *Theoretical and Applied Economics*, 17(1), 69–76.
- El-Sakka, M. I., & Al-Mutairi, N. H. (2000). Exports and economic growth: The Arab experience. *Pakistan Development Review*, 39(2), 153–169.
- Emery, R. F. (1967). The relation of exports and economic growth. Kyklos, 20(4), 470-486.
- Engle, R. F. (1982). Autoregressive conditional heteroskedasticity with estimates of the variance of United Kingdom inflation. *Econometrica*, *50*(4), 987–1007.
- Feder, G. (1982). On exports and economic growth. *Journal of Development Economics*, 12(1), 59–73.
- Ferreira, G. F. (2009). *The expansion and diversification of the export sector and economic growth: The Costa Rican experience*. Ph.D. dissertation, Louisiana State University.
- Fosu, A. K. (1990). Export composition and impact of exports on economic growth of developing countries. *Economics Letters*, 34(1), 67–71.
- Gbaiye, O. G., Ogundipe, A., Osabuohien, E., Olugbire, O., Adeniran, O. A., Bolaji-Olutunji, K. A., ... Aduradola, O. (2013). Agricultural exports and economic growth in Nigeria (1980–2010). *Journal of Economics and Sustainable Development*, 4(16), 1–5.
- Gonzalo, J. (1994). Five alternative methods for estimating long run relationships. *Journal of Econometrics*, 60(1), 203–233.
- Granger, C. W. J. (1969). Investigating causal relations by economic models and cross-spectral models. *Econometrica*, 37(3), 424-438.
- Granger, C. W. J. (1988). Some recent development in a concept of causality. *Journal of Econometrics*, 39(1), 199–211.
- Gylfason, T. (1999). Exports, inflation and growth. World Development, 27(6), 1031-1057.
- Herzer, D., Nowak-Lehmann, F. D., & Siliverstovs, B. (2006). Export-led growth in Chile: Assessing the role of export composition in productivity growth. *Developing Economies*, 44 (3), 306–328.
- Hjalmarsson, E., & Osterholm, P. (2007). Testing for cointegration using the Johansen methodology when variables are near-integrated. IMF Working Paper 07/141, International Monetary Fund.

- Hosseini, S. M. P., & Tang, C. F. (2014). The effects of oil and non-oil exports on economic growth: A case study of the Iranian economy. *Economic Research-Ekonomska Istraživanja*, 27(1), 427–441.
- Jarque, C. M., & Bera, A. K. (1980). Efficient tests for normality, homoscedasticity and serial independence of regression residuals. *Economics Letters*, 6(3), 255–259.
- Jarque, C. M., & Bera, A. K. (1987). A test for normality of observation and regression residuals. *International Statistical Review*, 55(2), 163–172.
- Johansen, S. (1988). Statistical analysis of cointegrating vectors. *Journal of Economic Dynamics and Control*, 12(2), 231–254.
- Johansen, S. (1995). Likelihood-based inference in cointegrated vector autoregressive models. Oxford: Oxford University Press.
- Johansen, S., Mosconi, R., & Nielsen, B. (2000). Cointegration analysis in the presence of structural breaks in the deterministic trend. *Econometrics Journal*, *3*, 216–249.
- Jung, W. S., & Marshall, P. J. (1985). Exports, growth and causality in developing countries. *Journal* of. *Development Economics*, *18*(1), 1–12.
- Kalaitzi, A. S., & Cleeve, E. (2017). Export-led growth in the UAE: Multivariate causality between primary exports, manufactured exports and economic growth. *Eurasian Business Review*, 8(3), 341–365.
- Kavoussi, R. M. (1984). Export expansion and economic growth: Further empirical evidence. *Journal of Development Economics*, 14(1), 241–250.
- Keller, W. (2000). Do trade patterns and technology flows affect productivity growth? *World Bank Economic Review*, 14(1), 17–47.
- Kim, D. H., & Lin, S. C. (2009). Trade and growth at different stages of economic development. *Journal of Development Studies*, 45(8), 1211–1224.
- Kindleberger, C. P. (1962). *Foreign trade and the national economy*. New Haven and London: Yale University Press.
- Kohli, I., & Singh, N. (1989). Exports and growth: Critical minimum effort and diminishing returns. *Journal of Development Economics*, 30(2), 391–400.
- Kwan, A. C. C., & Cotsomitis, J. A. (1991). Economic growth and the expanding export sector: China 1952–1985. *International Economic Journal*, 5(1), 105–116.
- Lanne, M., Lütkepohl, H., & Saikkonen, P. (2002). Comparison of unit root tests for time series with level shifts. *Journal of Time Series Analysis*, 23(6), 667–685.
- Lee, C. H., & Huang, B. N. (2002). The relationship between exports and economic growth in East Asian countries: A multivariate threshold autoregressive approach. *Journal of Economic Development*, 27(2), 45–68.
- Levine, R., Loayza, N., & Beck, T. (2000). Financial intermediation and growth: Causality and causes. *Journal of Monetary Economics*, 46, 31–77.
- Love, J., & Chandra, R. (2005). Testing the export-led growth in South Asia. *Journal of Economic Studies*, *32*(2), 132–145.
- Lucas, R. E. (1988). On the mechanics of economic development. *Journal of Monetary Economics*, 22(1), 3–42.
- Lutkepohl, H. (1991). Introduction to multiple time series analysis. Berlin: Springer.
- McKinnon, R. I. (1964). Foreign exchange constraints in economic development and efficient aid allocation. *Economic Journal*, 74(294), 388–409.
- Meier, G. M. (1970). Leading issues in economic development. Oxford: Oxford University Press.
- Michaely, M. (1977). Exports and growth, An empirical investigation. Journal of Development Economics, 4(1), 49-53.
- Mishra, P. K. (2011). Exports and economic growth: Indian scene. SCMS Journal of Indian Management, 8(2), 17–26.
- Myint, H. (1954). The gains from international trade and backward countries. *Review of Economic Studies*, 22(2), 129–142.
- Myrdal, G. (1957). Economic theory and under-developed regions. London: Gerald Duckworth and Co.
- Narayan, P. K., Narayan, S., Prasad, B. C., & Prasad, A. (2007). Export-led growth hypothesis: Evidence from Papua New Guinea and Fiji. *Journal of Economic Studies*, *34*(4), 341–351.

- Osterwald-Lenum, M. (1992). A note with quantiles of the asymptotic distribution of the maximum likelihood cointegration rank test statistics. *Oxford Bulletin of Economics and Statistics*, 54 (3), 461–472.
- Panas, E., & Vamvoukas, G. (2002). Further evidence on the export-led growth hypothesis. *Applied Economics Letters*, 9(11), 731–735.

Pantula, S. G. (1989). Testing for unit roots in time series data. Econometric Theory, 5(2), 256-271.

- Ramos, F. R. (2001). Exports, imports, and economic growth in Portugal: Evidence from causality and cointegration analysis. *Economic Modelling*, *18*(4), 613–623.
- Ray, S. (2011). A causality analysis on the empirical nexus between exports and economic growth: Evidence from India. *International Affairs and Global Strategy*, *1*, 24–39.
- Reinsel, G. C., & Ahn, S. K. (1992). Vector autoregressive models with unit roots and reduced rank structure: Estimation, likelihood ratio tests and forecasting. *Journal of Time Series Analysis*, 13 (4), 353–375.
- Riezman, R. G., Whiteman, C. H., & Summers, P. M. (1996). The engine of growth or its handmaiden? A time-series assessment of export-led growth. *Empirical Economics*, *21*(1), 77–110.
- Sachs, J. D., & Warner, A. M. (1995). Natural resource abundance and economic growth. National Bureau of Economic Research Working Paper, No. 5398. Cambridge, MA.
- Saikkonen, P. (1991). Asymptotically efficient estimation of cointegrating regressions. *Econometric Theory*, *7*(1), 1–21.
- Schwert, G. W. (1989). Test for unit roots: A Monte Carlo investigation. *Journal of Business and Economic Statistics*, 7(2), 147–159.
- Shirazi, N. S., & Manap, T. A. A. (2004). Exports and economic growth nexus: The case of Pakistan. *Pakistan Development Review*, 43(4), 563–581.
- Siliverstovs, B., & Herzer, D. (2006). Export-led growth hypothesis: Evidence for Chile. *Applied Economics Letters*, 13(5), 319–324.
- Siliverstovs, B., & Herzer, D. (2007). Manufacturing exports, mining exports and growth: Cointegration and causality analysis for Chile (1960–2001). *Applied Economics*, 39(2), 153–167.
- Sims, C. A. (1980). Macroeconomics and reality. Econometrica, 48(1), 1-48.
- Stock, J. H., & Watson, M. W. (1993). A simple estimator of cointegrating vectors in higher order integrated systems. *Econometrica*, 61(4), 783–820.
- Tang, T. C. (2006). New evidence on export expansion, economic growth and causality in China. *Applied Economics Letters*, *13*(12), 801–803.
- Toda, H. Y., & Yamamoto, T. (1995). Statistical inferences in vector autoregressions with possibly integrated processes. *Journal of Econometrics*, 66(1–2), 225–250.
- Tuan, C., & Ng, L. F. Y. (1998). Export trade, trade derivatives, and economic growth of Hong Kong: A new scenario. *Journal of International Trade and Economic Development*, 7(1), 111–137.
- Vohra, R. (2001). Export and economic growth: Further time series evidence from less developed countries. *International Advances in Economic Research*, 7(3), 345–350.
- White, H. (1980). A heteroskedasticity-consistent covariance matrix estimator and a direct test for heteroskedasticity. *Econometrica*, 48(4), 817–838.
- World Trade Organization. (2013). *International Trade Statistics 2013*. Geneva, World Trade Organization. Retrieved from www.wto.org.
- Yanikkaya, H. (2003). Trade openness and economic growth: A cross-country empirical investigation. *Journal of Development Economics*, 72(1), 57-89.

Appendix

Hypothesized Number of		Critical	Value
Cointegrating Equations	Adjusted Trace Statistic	1%	5%
r = 0	113.10***	93.24	86.07
r ≤ 1	52.83	67.99	61.75
r ≤ 2	30.23	46.78	41.45
r ≤ 3	13.70	29.50	25.02

Table A1. Johansen's cointegration test with one structural break (year: 1986).

Critical values are taken from Johansen, Mosconi, and Nielsen (2000). The model includes a restricted constant (model selection following Pantula, 1989). ***Indicates rejection at the 1% significance level.

Table A2. Johansen's cointegration test with two structural bre	aks (vears:	: 1986,	, 2001)
---	-------------	---------	---------

Hypothesized Number of		Critical	Value
Cointegrating Equations	Adjusted Trace Statistic	1%	5%
r = 0	130.54***	106.19	98.49
r ≤ 1	69.57	79.00	72.22
r ≤ 2	44.15	55.70	49.86
r ≤ 3	23.63	36.17	31.24

Critical values are taken from Johansen et al. (2000). The model includes a restricted constant (model selection following Pantula, 1989). ***Indicates rejection at the 1% significance level.